

Many IT Solutions,
One Trusted Source



JESKELL
Making Technology Work



IBM Recognition

- **IBM Revenue Growth Award — 2009**
Exceptional year-to-year business volume growth from 2007 to 2008
- **IBM Business Leadership Award — 2009**
Proven leadership as shown by business results, skills, customer satisfaction, and expertise with the full IBM product portfolio
- **IBM Premier Business Partner**
Jeskell ranks in the top 5% of IBM Premier Business Partners
- **Revenue Leader Award – 2006**
- **Public Sector Star – 2006**
For top sales performance in the public sector
- **Business Partner Leadership Award – 2005**
Given to only 15 of the more than 1,500 firms selling IBM servers in the Americas
- **Beacon Award Winner – 2005**
Best pSeries solution — worldwide
- **On Demand Business Certification**
- **IBM Business Partner Innovation Center**

Industry Recognition

- **VARBusiness 500 – 2005/2006/2007/2008**
Largest integrators in North America
- **One of the 100 Fastest Growing U.S. IT Solution Providers – 2006**
CRN Magazine
- **GovernmentVAR Magazine Solution Provider of the Year – 2006**
- **Ingram Micro Software Leadership – 2005**





Why Jeskell

Jeskell is your one-stop source for complete IT services and solutions — from initial planning to full implementation and ongoing support.

- Top 5% of IBM Premier Business Partners
- One of the very few IBM partners certified for all IBM server platforms, storage systems, software, and services
- Broad portfolio of in-house professional and managed services
- Authorized sub-contractor for IBM Global Services (IGS), the world's largest business and technology services provider
- Nationwide staff of IBM certified technical and sales experts
- Partnership with IBM Global Financing gives you budget-stretching financing with flexible payment options



IBM Business Partner Innovation Center (BPIC)

The Jeskell BPIC is a total solution environment with more than \$1.5M worth of IBM server, storage, and software technology for product demos, solution and application testing, education, and more.

Specialized Jeskell Solutions

Jeskell provides a wide array of specialized server, storage, and information management solutions that combine the best of IBM with best-of-breed partner applications.

- Energy-Efficient Infrastructure Optimization
- Server / Storage Consolidation and Virtualization
- Unix, Windows, and Linux (Red Hat and SUSE) Implementations
- High Availability (HACMP™)
- Business Continuity and Disaster Recovery
- Storage Management
- Data Archiving and Compliance
- Email Management, including Security, Archiving, and Business Continuity
- Network Design and Implementation
- VoIP
- ERP Implementations
- Data Center Build / Remodel



IBM Enterprise Software

The IBM software portfolio from Jeskell provides a broad selection of highly secure / scalable software.

- **IBM Websphere:** Application infrastructure and integration tools
- **IBM Tivoli:** Portfolio spanning software for security, compliance, storage, performance, availability, configuration, operations, and IT lifecycle management
- **Information Management:** Solutions to integrate, analyze, and manage information
- **Lotus:** Security-rich integrated messaging and collaboration platform
- **Rational:** Development platform to define, automate, and integrate the business process

Jeskell Professional Services

The Jeskell Professional Services portfolio offers expertise in five critical IT areas, plus access to the full resources of IBM Global Services. Jeskell practice areas include:

- Systems and Storage Services
- Networking and Communications (including VoIP)
- Security (assessment, design, and implementation)
- Enterprise Software (database design and management)
- Managed Services (24x7 NOC with multiple locations)
- IBM Global Services (IGS)

Superior Software Solutions

In addition to enterprise software expertise from our Professional Services group we are fully authorized to provide solutions based on:

- Oracle Certified Advantage Partner
- VMware Premier Partner
- Alcatel-Lucent
- Microsoft Certified Gold Partner
- Redhat Advanced Partner
- Cisco Gold Certified Partner

Jeskell Technical Services

As a top-tier IBM Business Partner, Jeskell can match the entire array of IBM maintenance and support services to your specific needs. Our IBM certified professionals also offer specialized services to help you plan, architect, and deploy your IT solutions.





MANY IT SOLUTIONS, ONE TRUSTED SOURCE

Established in 1991, Jeskell, Inc. is a true one-stop source of complete IT solutions for commercial, government, and educational organizations of every size and is one of the largest integrators in North America. The company is committed to excellence, from planning, design, and implementation to ongoing support and customized training. At Jeskell, we measure our success by yours.



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